

Message Text

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61

ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 XMB-02 TRSE-00 OMB-01

CIAE-00 INR-07 NSAE-00 /024 R

DRAFTED BY COM/BIC:LENGLESON:DMW

APPROVED BY EB/IFD/ODF:JABWINDER

COM/BIC/MEPD:JMSANDS

EB/IFD/ODF:RASWART

AF/W:DREHFUSS

EXIM:LGUADAGNOLI

EB/CSB/OCA:AWALLACE (INFO)

----- 063832

R 121959Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY NDJAMENA

C O N F I D E N T I A L STATE 006998

E.O. 11652: GDS

TAGS: BEXP, EXIM

SUBJECT: GOC REQUEST FOR EXPEDITIOUS CONSIDERATION BY
EXIM AND COMSAT OF TELECOMMUNICATIONS PROJECT

REF: A) NDJAMENA 0001; B) NDJAMENA 0048

1. MEPD CONTACTED GT AND E. WALTHAM, MASS. AND WASHINGTON,
D.C. OFFICES REGARDING REFTELS. AFTER CLEARING WITH
GT AND E, COMSAT AND EXIM CONTACTED ALSO. COMSAT IS
TAKING ACTIONS TO SEE THAT APPLICATION WILL BE EXPEDITED
AND ACCEPTABLE TO INTELSAT. EXIM HAS NOT YET RECEIVED
REQUEST FOR PC FROM ANYONE FOR PROJECT. GT AND E IS
AWARE OF THIS AND IS TAKING APPROPRIATE ACTION TO
EXPEDITE EFFORT. GT AND E WALTHAM NOW IN DIRECT CONTACT
WITH COMSAT IN WASHINGTON, D.C. AND IT APPEARS EVERY
EFFORT BEING MADE TO SATISFY SUBJECT REQUESTS.

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2. EMBASSY SHOULD BE AWARE THAT EXIMBANK HAS TAKEN A

CAUTIOUS ATTITUDE TOWARD CHAD AND THE BANK COULD ONLY MAKE A DETERMINATION IN THIS CASE BASED ON AN ACTUAL APPLICATION. BANK STAFF WOULD NEED STANDARD INFORMATION EXIM USES AS BASIS FOR CREDIT DECISION. BANK WILL GIVE APPLICATION PROMPT CONSIDERATION.

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3. EMBASSY SHOULD ALSO BE AWARE THAT EXIM IS PART OF THE INTERNATIONAL UNION OF CREDIT AND INVESTMENT INSURERS, AN INTERNATIONAL GROUPING OF EXPORT CREDIT AGENCIES USUALLY KNOWN AS THE BERNE UNION, WHICH COORDINATES REGULAR EXCHANGES OF INFORMATION BETWEEN MEMBERS ON SPECIFIC LOAN APPLICATIONS. SUCH EXCHANGES ARE USEFUL TO EXIMBANK AND THE OTHER CREDIT AGENCIES IN PREVENTING COMPETITIVE SOFTENING OF TERMS BY FACILITATING DIRECT CHECKING OF COMPETITORS' OFFERS. ALTHOUGH FRANCE MAY NOT

INSTITUTE AN INQUIRY THROUGH THE SYSTEM IN THIS CASE, EXIMBANK WOULD BE CONSTRAINED TO REPLY IF QUERIED, PROVIDING INFORMATION INCLUDING THE LENGTH OF TERM ENVISAGED AND THE PERCENT OF TOTAL U.S. EXPORTS OF GOODS AND SERVICES FOR WHICH THE BANK IS WILLING TO PROVIDE OFFICIAL SUPPORT. EXIMBANK NORMALLY RESPONDS PROMPTLY TO BERNE UNION QUERIES. KISSINGER

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: coburnhl
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Disposition Date: 28 MAY 2004
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Margaret P. Grafeld
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04 MAY 2006

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TAGS: BEXP, CD, COMSAT, XMB
To: NDJAMENA
Type: TE
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